

**PARALEGAL ASSOCIATION OF FLORIDA, INC.**  
**2018 FALL SEMINAR**  
**SAFETY HARBOR RESORT & SPA, SAFETY HARBOR, FLORIDA**  
**OCTOBER 26-28, 2018**

**FRIDAY, October 26, 2018**

5:00 pm – 6:00 pm      Early Bird Registration Check-In

6:00 pm – 8:00 pm      Meet & Greet Reception

**SATURDAY, October 27, 2018**

6:00 am – 7:00 am      Exhibitor Move-In

7:00 am – 5:00 pm      Registration Desk Open

7:00 am – 8:00 am      Continental Breakfast with Exhibitors

7:30 am- 8:30 am      PAF Annual Business Meeting and Election Results

8:30 am – 8:45 am      Welcome Comments

8:45 am – 9:45 am

**General Session**

Title: Analog Players in a Digital World: Conquering the Legal Profession's Fear of Technology  
Speaker: Christopher C. Johnson, Esq.

9:45 am – 10:00 am      Refreshment Break with Sponsors and Exhibitors

10:00 am – 11:00 am

**General Session**

Title: Data Analytics and Process Focus  
Speaker: David Vetter, Esq. and Susan Koch

11:00 am - 11:15 am

Refreshment Break with Sponsors and Exhibitors

11:15 am - 12:15 pm

**Breakout Sessions**

*Track #1: Litigation*

Title: Anatomy of a (Hollywood) Trial  
Speaker: Dane Heptner, Esq.

*Track #2: Real Estate*

Title: Navigating Complex Commercial Real Estate Transactions  
Speaker: T. Luke Markham, Esq.

*Student Track:*

Title: Becoming a ParaHERO: Resumes, Interviewing, and What Law Firms Are Looking For

Speaker: Panel of Paralegals & Law Office Managers

12:15 pm - 2:00 pm

**Luncheon, Sponsor Spotlights and General Session**

Title: The Problem with Pandora's Box: Confidentiality, Technology, and Making Your Best Case

Speakers: Ret. Judge David Demers and Dr. Susan Demers

2:00 pm - 2:15 pm

Refreshment Break with Exhibitors

2:15 pm - 3:15 pm

**Breakout Sessions**

*Track #1: Litigation*

Title: Paralegals and Lawyers: A Critical Partnership for Pretrial Litigation

Speaker: Jennifer Dietz, Esq.

*Track #2: Real Estate*

Title: Current Trends in Real Estate Law

Speaker: Jonathon Damonte, Esq.

*Student Track:*

Title: Professional Expectations for Proactive Paralegals

Speaker: Patricia DeRamus, ACP, FRP

3:15 pm - 3:30 pm

Refreshment Break with Exhibitors

3:30 pm - 4:30 pm

**General Session**

Title: Being Your Office Superhero: Paralegals, Ethics, and Professionalism

Speaker: Rebecca Morgan, Professor of Law

4:30 pm - 5:00 pm

Closing Remarks

**SUNDAY, October 28, 2018**

9:00 am - 3:00 pm

PAF Board of Directors Meeting

\*Schedule is subject to change